

An Introduction to Value Engineering (VE) for Value Based Design Decision-Making

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VE Workshop Ground Rules

- No “bad” idea (record all ideas)
- No criticism of other team member ideas
- Follow the VE process per SAVE
- Let everyone participate (one at a time)
- Avoid “group think”
- Stay focused (no cell phones, side conversations, checking of e-mail, etc.)
- Have a good time!

VE Briefing Outline



- What is ...?/ Why Do ...?
- Value Engineering Process
- Team
- Tools/ Models
- Examples
- Life Cycle Costing
- Recommendations
- Next Steps

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Petra Inspiration



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Petra

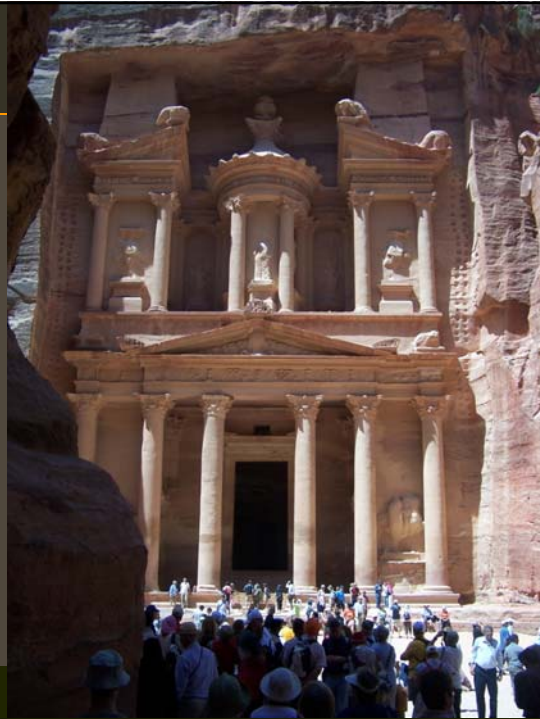


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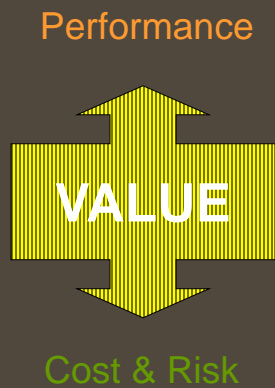
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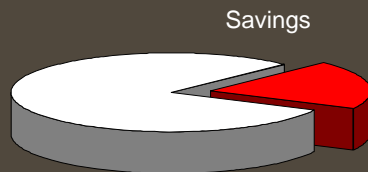
Value Engineering is....



Definition:

“VE is a **creative**, function-oriented, organized, team approach whose objective is to optimize the **cost** and **performance** of a project”

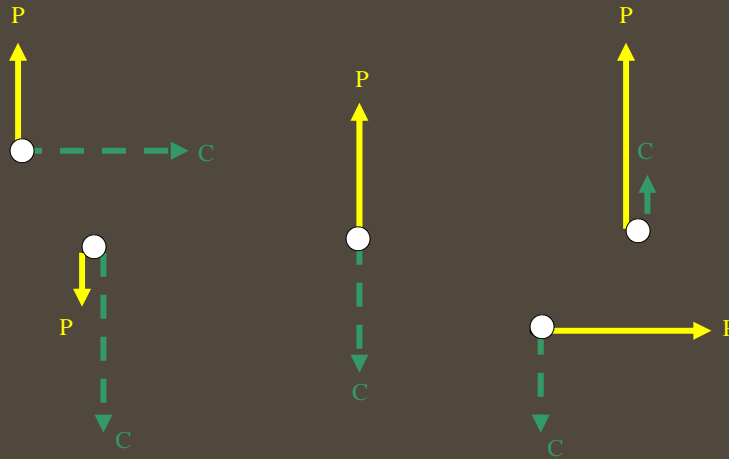
Why do Value Engineering.....?



- Innovative/ New Technology
- Risk Mitigation
- Maintainability/ Sustainability
- Operational Improvement
- Construction Time Saving
- Functions (Owner Requirements) Achieved
- Significant initial cost savings
- Lower life cycle costs

5 Ways to Add Value

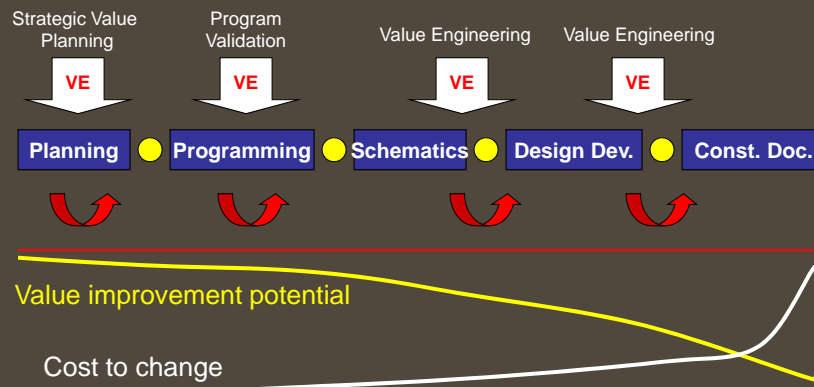
P = Performance (Benefits or Advantages) C = Cost (Life Cycle Costs)



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VE Project Stages of Application

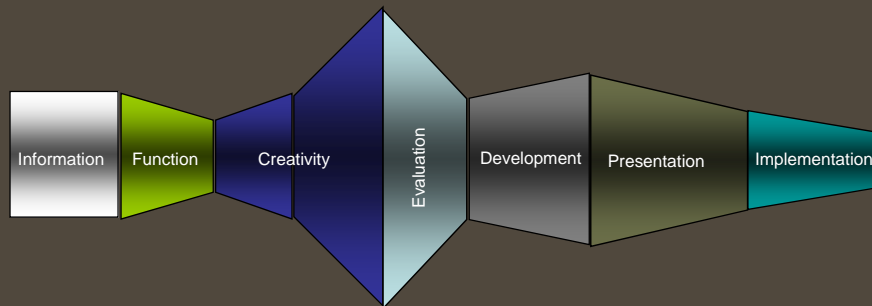


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VE Workshop Steps

VE Phases & Decision-making Dynamics



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VE History

Lawrence D. Miles:

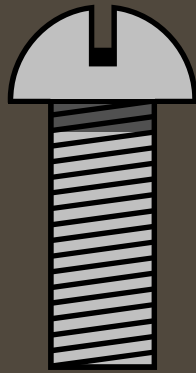


- Began at GE early 1940's
- 1947 - Value Analysis
 - Lawrence D. Miles
 - "Father of VM"
- 1954 - Value Engineering, US Navy
- Society of American Value Engineers (SAVE)
 - Formed in 1959
 - SAVE International 1996
- Value Management, Value Control, Value Improvement
- Many Laws Requiring VM
- Value Based Decision-Making with emphasis on Performance
- Sustainability/ LEED New Initiative

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Value Methodology



What is it?
What does it cost?
What does it do?
What must it do?
What else will perform
the function?
What will that cost?

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VE Personal Example

Eyeglasses

Options?

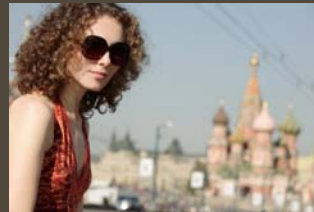


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VE Personal Example

Eyeglasses
Functions?
Options?

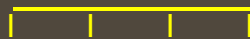


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VE Example: Bridge

Bridge Design



Before



After

Description of Change:

Redesign highway bridge to simplify structural framing from 4 primary beams to 3.

Benefits:

- Improved construction
- Savings \$1,000,000
- Improved maintainability
- Better aesthetics

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VE Example: Bridge

Bridge Design



Before



After

U.S. 131 near Niles, MI

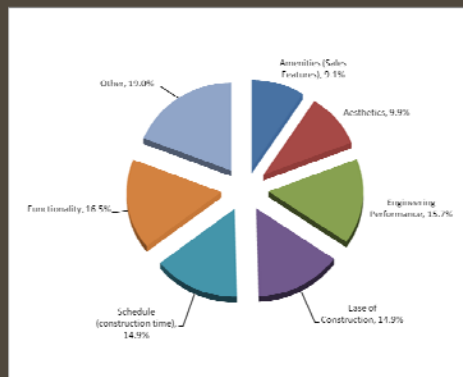


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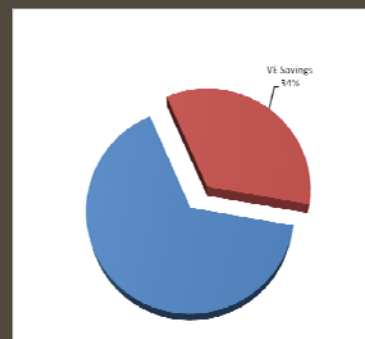
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VE Results ~ Resort Project

Infrastructure Works
VE Workshop :120 Ideas, 26 Proposals



Performance Improvements



Construction Cost Savings

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Street Lighting Example

Original Design

The present design specifies a designer type roadway lighting fixture (high end) and pole as described in Option 1 of the street lighting narrative.

Proposed Design

This proposal replaces the high end design type fixtures with aesthetically pleasing, high efficiency, low energy LED fixtures on a reduced number basis with the exception of the 9m poles with two fixtures per pole ilo of the total number of poles and fixtures in the original design. The reduction in fixtures and poles is due to the ability of the proposed units to meet the street lighting criteria with larger spaces between poles. The 9m poles with one fixture each are spaced at 46m ilo 31m; the 6m poles with one fixture each are spaced at 30m ilo 26m. The spacing for the 9m poles with two fixtures each remain unchanged.

Advantages:

- Initial cost savings
- Energy savings
- Long life (18 years)
- Reduced lamp inventory
- Meets dark sky standards
- No delay when activated

Life Cycle Costs

	Initial Cost	Life Cycle Cost
Original Design	2,282,600	3,076,700
Proposed Design	1,026,300	1,380,600
Potential Savings	1,256,300	1,696,100

RELUME VUE™ ROADWAY FIXTURES



Relume Vue™ Roadway Fixture
27.2ft, 110 watt

Reduce Street Crossover™ Industry Leading Thermal Management
By applying LED technology to the fixture it leads to long life and reduced street crossover™ energy. Relume Vue™ is an advanced product line that includes a range of 27.2ft and 30ft poles with LED lighting components. Lower carbon footprints mean longer lasting and longer lasting LED.

Contemporary Design with Topside Access
The Relume Vue™ Roadway Fixture design features a unique access to the top, side and bottom for easy wiring and installation.

Long Life, Low Maintenance
Up to 18 years of LED lifetime means less street lighting. 0.5% maintenance per year means lower life cycle costs than traditional street lighting.

Environmentally Friendly
Relume Vue™ roadway fixtures are energy efficient, mercury and lead free, and are designed for on the job site and are compliant with the dark sky standards which aim to reduce light pollution and its associated environmental impacts.

Designed to Meet a Range of Requirements
The Vue™ family will also meet the needs of high/medium, street and highway. Vue™ fixtures are designed to be fully compatible with the advanced outdoor lighting control system.



Relume Vue™ Street Side Fixture
26.2ft, 60 watt

Water Demand Example

Original Design

The original design has the following features :

1. No Diversity applied in calculations
2. Piping losses is estimated to 15%
3. Peaking factors (PDD) is ranging between 1.35-1.43 and (PHD) ranging between 2-2.3
4. Hotels guests demand is 500 l/d/person (assuming 2 persons per key)
5. Central laundry demand is included in calculations
6. STP cleaning/washing demand is included in the calculations

Proposed Design

The Proposal has the following features :

1. 0.92 Diversity applied on PDD and PHD
2. Piping losses is limited to 3%
3. Peaking factors kept as is
4. Hotels guests demand is 500 l/d/key (the min is 200 l/d/key as per Institute Of Plumbing -IOP)
5. Central laundry demand is excluded as advised by SDG on 27-April-2010
6. STP cleaning/washing demand is taken out, as it is maintenance load that can easily planned in low-flow periods

Life Cycle Costs

	Initial Cost	Life Cycle Cost
Original Design	15,288,700	26,727,174
Proposed Design	11,791,300	21,106,036
Potential Savings	3,497,400	5,621,138

Lighter Steel Roof Example

Original Design

Heavy construction

Proposed Design

Lighter steel

Life Cycle Costs

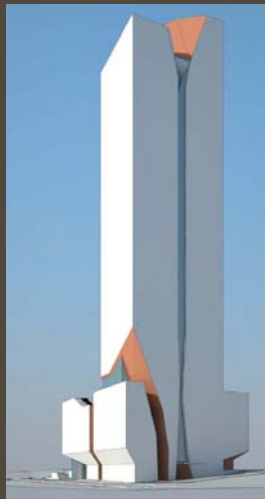


	<u>Initial Cost</u>		<u>Life Cycle Cost</u>
Original Design	18,659,300	in QAR	18,659,300
Proposed Design	3,225,800	in QAR	3,225,800
Potential Savings	15,433,500	in QAR	15,433,500

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Saraya Project



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Value Study Objectives

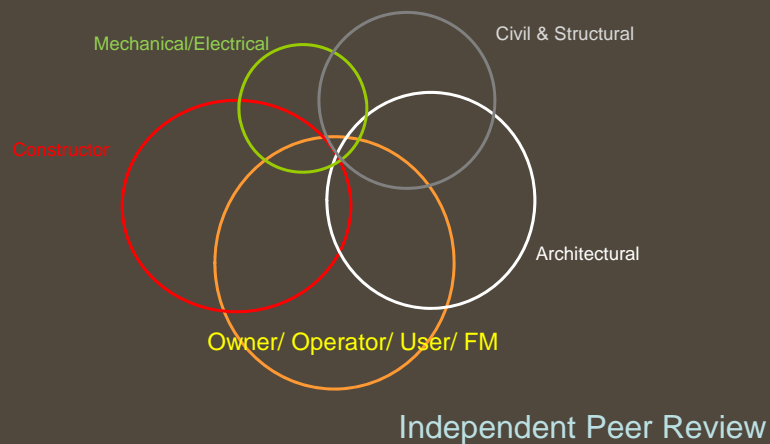
- COST REDUCTION OPPORTUNITIES
- ASSESSMENT OF DESIGN DOCUMENTS
- ASSESSMENT OF DESIGN PARAMETERS APPROPRIATENESS
- TECHNICAL DESIGN
- CONSTRUCTABILITY
- ONGOING MAINTENANCE & ASSOCIATED
- OPERATING EFFECIENCY & ENERGY COST
- STACKING & SPACE PROGRAMMING



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VE Subject Matter Experts



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Function Analysis

- Shifts focus away from an item toward the functions of an item
- Permits experts to develop new insights about the item with which they are intimately familiar

Functions Defined

Active VERB

A Measurable NOUN

Verb – Noun listing

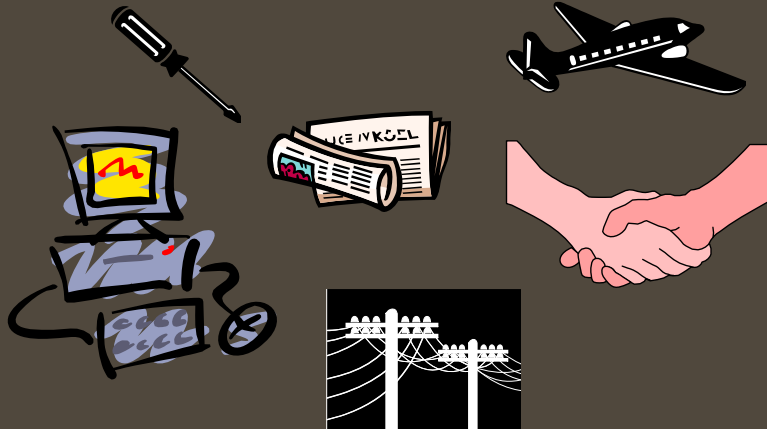
Verbs		Nouns	
Absorb	Generate	Access	Friction
Actuate	Improve	Air	Heat
*Allow	Increase	Appearance	Impact
Attach	Limit	Circuit	Mass
Attract	Maintain	Cold	Moisture
Conduct	Position	Component	Noise
Connect	Prevent	Corrosion	Light
Contain	Protect	Current	Parts
Control	*Provide	Deflection	Path
Convert	Reduce	Dirt	Performance
Create	Regulate	Energy	Stability
Decrease	Resist	Entry	Surface
Direct	Rotate	Flow	Travel
*Facilitate	Transmit	Fluid	Vibration

*Try to avoid use of these verbs

Benefits of Two Word Definition

- Forces conciseness
- Avoids combining functions and defining more than one simple function at a time
- Aids in achieving the broadest level of disassociation from specifics

Name Functions



Basic Function

- That which is essential to the performance of a user function
- The function describing the primary utilitarian characteristic of a product to fulfill a user requirement
- Also called primary or essential function

Characteristics of a Basic Function

- Once defined, a basic function will not change
- The cost contribution of the basic function is usually a small portion of its total cost
- The loss of the basic function(s) causes the loss of the market value and worth of the product or service

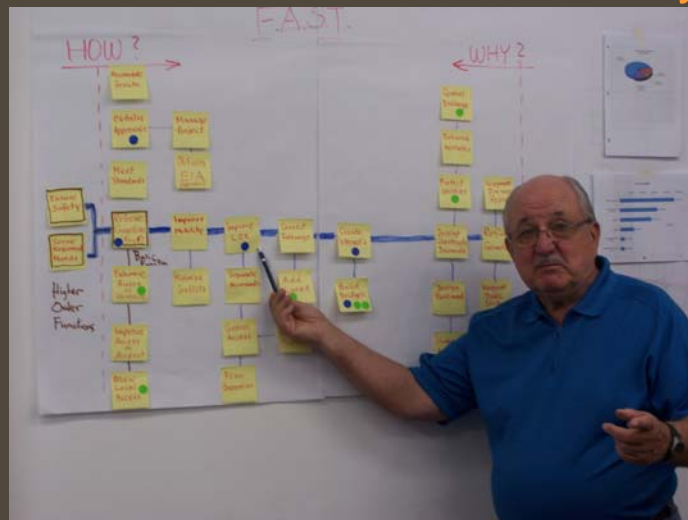
Secondary Function

- The manner in which the basic function was implemented
- A function indicating quality, dependability, performance, convenience, attractiveness, and general satisfaction beyond that needed to satisfy minimum user needs
- Includes supporting, unwanted, unnecessary, and required secondary

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Tools – Function Analysis



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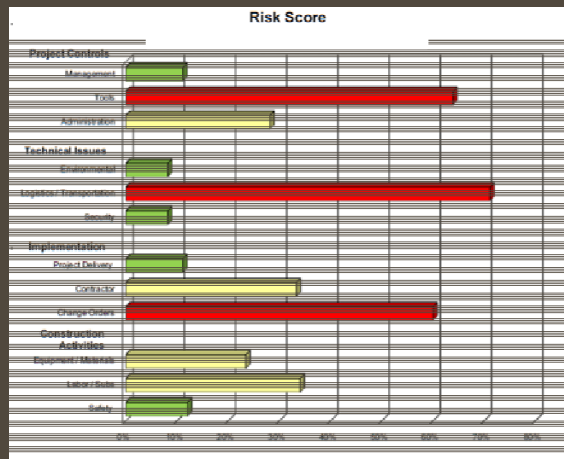
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Risk Model

Target for brainstorming

How can the project risks be reduced?

Can the rules be changed?

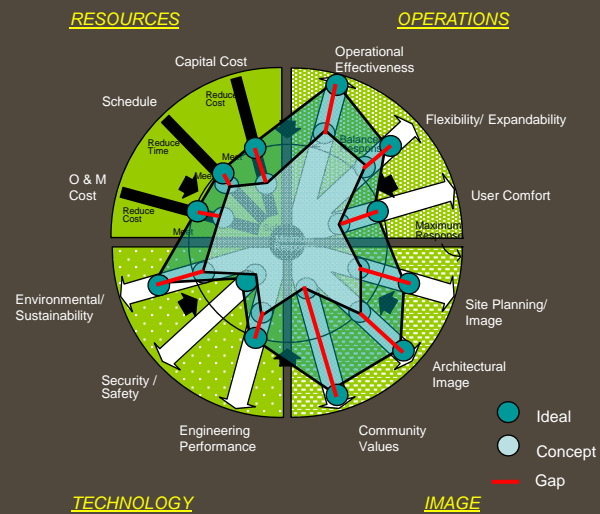


Quality Model

Visioning Key Element

- categorize
- evaluation
- prioritization

to “set (validate) expectations” and Define Project Drivers



Additional VE Models

- Pareto Space Model
- Cost Benchmark Model
- Space Benchmark Model
- Time Model
- Constructability Model
- Maintenance Model
- LCC Model
- Proforma Model
- LEED Sustainability Model

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CreativityVE is about *ideas*



Great Smoky Mountains
Insect

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Creativity Is Quantity of *i*-deas



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Creativity Questions.....

1. What is the basic function of this facility?
2. What must it do vs. what would be good to do?
3. Why must it be done here? Can it be done elsewhere?
4. Must it be done now? Can it be added later?
5. Can it be done w/ outside space vs. indoor space?
6. What are you willing to forgo to ensure you have a successful project?
7. Can it be smaller? Combine functions?

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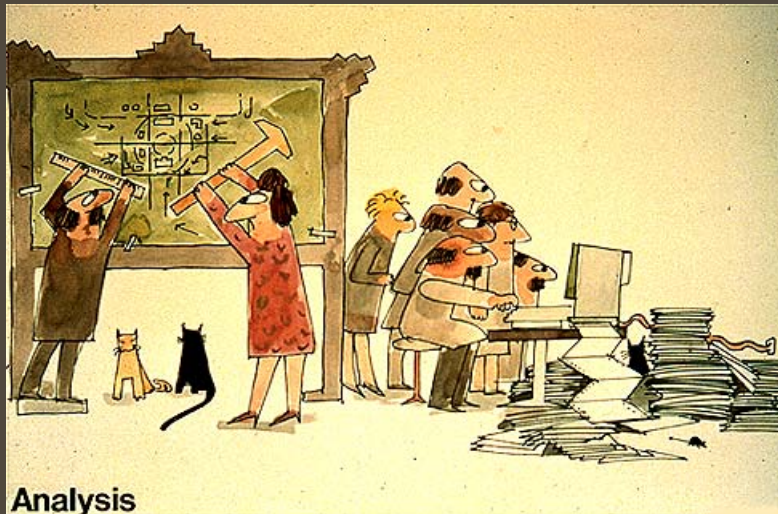
Osborne Thought Starter Questions

1. **Put to other uses?** New ways to use object as is? Other uses if modified?
2. **Adapt?** What else is like this? What other idea does this suggest? Any idea in the past that could be copied or adapted?
3. **Modify?** Change meaning, color, motion, sound, odor, taste, form, shape? Other changes? New twist?
4. **Magnify?** What to add? Greater frequency? Stronger? Larger? Higher? Longer? Thicker? Extra value? Plus ingredient? Multiply? Exaggerate?
5. **Minify?** What to subtract? Eliminate? Smaller? Lighter? Slower? Split up? Less frequent? Condense? Miniaturize? Streamline? Understate?
6. **Substitute?** Who else instead? What else instead? Other place? Other time? Other ingredient? Other material? Other process? Other power source? Other approach? Other tone of voice?
7. **Rearrange?** Other layout? Other sequence? Change pace? Other pattern? Change schedule? Transpose cause and effect?
8. **Reverse?** Opposites? Turn it backward? Turn it upside down? Turn it inside out? Mirror-reverse it? Transpose positive and negative?
9. **Combine?** How about a blend, an assortment, an alloy, an ensemble? Combine purposes? Combine units? Combine ideas? Combine functions? Combine appeals?

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Evaluation & Development Phases

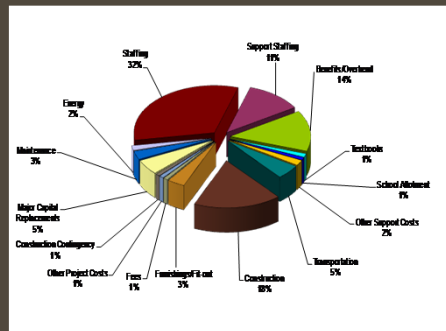


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Life Cycle Cost is....

“Life cycle costing is the development of all significant cost of ownership of an item, system, or facility, over a specified length of time”



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Life Cycle Cost

- Initial Cost
 - Cost associated with initial development of a facility, including project costs as well as construction costs.
- Recurring/Cyclic Costs
 - Costs that recur on a periodic basis throughout the life of a project.
- Annual Cost
 - Operations
 - Maintenance
 - Staffing
 - Energy
 - Water



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Recommendation Phase

- Review Decisions
- Make Recommendations
- Summarize
- Wrap-up



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VE Recommendation: Elevator

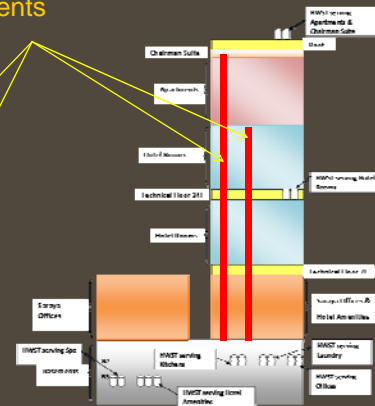
Separate core for hotel & apartments

Functions:

- Connect Levels
- Separate People



Hotel Plan



Section

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VE Recommendation: Elevator

Combined core for hotel & apartments

Savings: \$670,000 & lower LCC

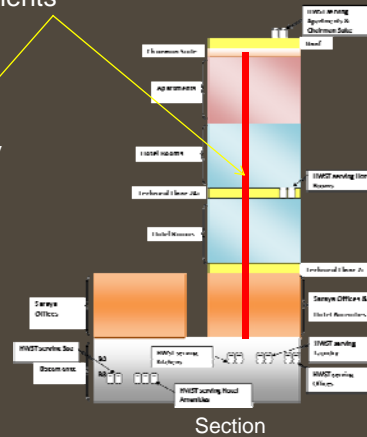
Bonus: additional suite/ floor

Net Income: \$6.5 million PW

Achieved functions by technology



Hotel Plan



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Implementation

Occurs outside the workshop and provides for implementation of accepted VE proposals.

- Follow Through
- Documentation
- Monitoring



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Next Steps



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More Information

- SAVE International
www.value-eng.org
- Miles Value Foundation
www.valuefoundation.org
- Stephen J., Kirk, PhD, FAIA, FSAVE, CVS-Life, LEED AP
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Questions



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